

BSGA01

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2/01/2001

Colchester Rugby Football Club

Stocktake Sales Summary Analysis No : 51



From : 9/09/2000 To : 15/11/2000 No Days : 67

Sales Group	Sales Value (Inc Tax)	Sales Value (Exc Tax)	Cost Of Sale (Exc Tax)	Gross Profit (Exc Tax)	%	Sales Ratio Current	Sales Ratio YTD	Cost Ratios	Stock (Exc Tax)	Cost Days
Draught Beers	9,866.20	8,396.77	4,011.05	4,385.72	52.23	54.57	53.78	52.64	773.60	13
Bottled Beers	1,085.70	924.00	492.47	431.53	46.70	6.00	5.55	6.46	245.88	33
Ciders	1.25	1.06	0.70	0.36	33.96	0.01	0.22	0.01	7.54	722
Wines	405.60	345.19	166.39	178.80	51.80	2.24	2.51	2.18	82.31	33
Spirits	1,594.70	1,357.19	401.23	955.96	70.44	8.82	10.58	5.27	435.06	73
Liqueurs	33.80	28.77	11.24	17.53	60.93	0.19	0.17	0.15	3.46	21
Fortified Wines	144.45	122.94	64.44	58.50	47.58	0.80	1.03	0.85	190.55	198
Minerals	3,064.95	2,608.47	1,093.81	1,514.66	58.07	16.95	16.86	14.36	645.42	40
Tobacco	997.90	849.28	830.94	18.34	2.16	5.52	5.13	10.91	245.13	20
Bar Snacks	540.65	460.13	308.54	151.59	32.95	2.99	2.44	4.05	81.68	18
Sale or Return	345.50	294.04	238.40	55.64	18.92	1.91	1.73	3.13	277.30	78
Total Values	18,080.70	15,387.84	7,619.21	7,768.63	50.49	100.00	100.00	100.00	2,987.93	26

	Current Stocktake Analysis				Year to Date	
	Exclusive Tax		Inclusive Tax		Exclusive Tax	Inclusive Tax
Calculated Total Takings	15,387.84		18,080.70		105,038.78	123,420.56
Less Allowances						
Pipe Clean	344.68	405.00	2.24			
Refs Drinks	94.47	111.00	0.61			
Players Jugs	44.26	52.00	0.29			
WASTE BEER	231.80	272.37	1.51			
	715.21	840.37		6,440.16	7,567.19	
	14,672.63	17,240.33		98,598.62	115,853.37	
Plus Adjustments						
	0.00	0.00		299.57	352.00	
Nett Calculated Takings	14,672.63	17,240.33		98,898.20	116,205.37	
Less Cost of Sales	7,619.21	8,952.57		49,987.78	58,735.64	
Calculated Gross Profit	7,053.42	8,287.76	48.07	48,910.42	57,469.73	49.46
Actual Takings	15,109.02	17,753.10		100,132.21	117,655.35	
Less Cost of Sales	7,619.21	8,952.57		49,987.78	58,735.64	
Actual Gross Profit	7,489.81	8,800.53	49.57	50,144.43	58,919.71	50.08
Actual Takings	15,109.02	17,753.10		100,132.21	117,655.35	
Nett Calculated Takings	14,672.63	17,240.33		98,898.20	116,205.37	
Surplus / Deficit	436.39	512.77	2.89	1,234.01	1,449.98	1.23
Trading Days per Week :	7		Year to Date Days :		534	
Average Daily Surplus / Deficit (Inc Tax) :	7.65		2.72			
Average Weekly Gross Sales (Inc Tax) :	1854.80	Average Weekly Gross Sales (Inc Tax) :	1542.30			
Average Weekly Net Sales (Exc Tax) :	1578.55	Average Weekly Net Sales (Exc Tax) :	1312.59			
Average Weekly Gross Profit (Exc Tax) :	782.52	Average Weekly Gross Profit (Exc Tax) :	657.32			